

Business Type: Construction/ General Contractor
NAICS: 236220
Entity: C-Corp

Asking Price: \$ 965,000
Location: Greater Chicago Area
Reason for Sale: Retirement

ACQUISITION HIGHLIGHTS:

- Long history and goodwill- a reputation of having pride in doing quality work.
- Consistent financial performance
- Typically lucrative industry
- Great framework/ business model
- Good client diversity

GROWTH OPPORTUNITIES:

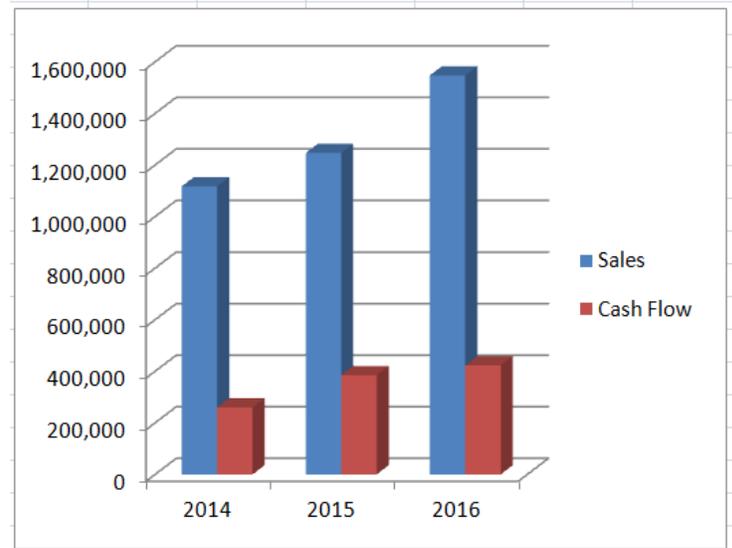
- New owner will have renewed enthusiasm
- Company currently spends nothing on marketing/ advertising, so adding some should improve sales substantially.

BUSINESS SYNOPSIS:

This well established general contractor specializes in construction of commercial/ industrial buildings and remodeling. Since its founding in 1985, the company has built up a fabulous reputation which continually fuels the superb revenue stream. Their track record of consistent financial results is far better than many others in their industry. This business uses a very good group of sub contractors who are dependable and do high quality work.

The company does a lot work in the medical/healthcare companies as well as municipal jobs. Among many other varied clients, the company has built up great long-standing relationships with several franchise groups that continually give them work. The clients frequently vary among many industries, from year to year.

If operated properly, companies in the construction business are very profitable. The industry is on a growth trend which should continue with the current upturn in how businesses are doing. After successfully operating the company for 32 years, the owner is ready to retire.



FINANCIAL HISTORY*:

	2016	2015	2014
Gross Revenues	\$ 1,547,638	\$ 1,246,553	\$ 1,117,261
Operating Expenses	\$ 391,468	\$ 354,608	\$ 267,521
Net Profit	\$ 121,947	\$ 125,311	\$ 98,658
Cash Flow	\$ 422,407	\$ 385,009	\$ 259,825

FOR ADDITIONAL INFORMATION, PLEASE CONTACT:

Broker Name: Ken Kurtz
 Sun Acquisitions
 773-243-1603 Office Ext 230
 847-553-1627 Mobile
 KKurtz@SunAcquisition.com

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